

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

Name of the Issue:

Allied Blenders and Distillers Limited

1. Type of Issue (IPO/FPO) IPO
2. Issue Size (Rs. Cr) INR 1,500 Cr
3. Grade of issue along with name of the rating agency

Name	NA
Grade	NA
4. Subscription Level (Number of times) 25.61 times (excluding the Anchor Investor Portion) as per the bid books of NSE and BSE after removing multiple and duplicate bids

Source: Minutes of the Meeting held for the finalization of the Basis of Allotment dated June 28, 2024

5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

Particulars	Percentage
(i) allotment in the issue	9.53%*
(ii) at the end of the 1st Quarter immediately after the listing of the issue#	9.53%
(iii) at the end of 1st FY (March 31, 2025)##	6.76%
(iv) at the end of 2nd FY (March 31, 2026)^	NA
(v) at the end of 3rd FY (March 31, 2027)^	NA

(*) As per the shareholding pattern as on the date of listing.

Source : Shareholding Pattern as on June 30, 2024

Source : Shareholding Pattern as on March 31, 2025

(^) QIB Holding not disclosed as reporting for relevant period / fiscal years has not been completed.

6. Financials of the issuer (as per the annual financial results submitted to stock exchanges)

Consolidated	(Rs in Crores)		
Parameters	1st FY (March 31, 2025)	2nd FY (March 31, 2026)*	3rd FY (March 31, 2027)*
Income from operations	8073.15	N.A.	N.A.
Net Profit for the period	194.84	N.A.	N.A.
Paid-up equity share capital	55.94	N.A.	N.A.
Reserves excluding revaluation reserves	1,486.91	N.A.	N.A.

* Financials not disclosed as reporting for the relevant fiscal years has not been completed.

Source : Audited Financial Results as on FY 24-25

7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on the BSE Limited and the National Stock Exchange of India Limited .

Particulars	Status
(i) at the end of 1st FY (March 31, 2025)	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2026)*	N.A.
(iii) at the end of 3rd FY (March 31, 2027)*	N.A.

* Trading status not disclosed as reporting for the relevant fiscal years has not been completed

8. Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed/ Resigned
(i) at the end of 1st FY (March 31, 2025)	Mr. Vinaykant Gordhandas Tanna	Resignation as Independent Director of the Company, with effect from October 10, 2024.
	Mr. Nasser Mukhtar Munjee	Appointment as an Additional Director in the category of Non-Executive, Independent Director on the Board of the Company w.e.f. October 11, 2024
(ii) at the end of 2nd FY (March 31, 2026)*	N.A.	N.A.
(iii) at the end of 3rd FY (March 31, 2027)*	N.A.	N.A.

*Changes in directors not disclosed as reporting for relevant fiscal years has not been completed

Changes in board have been updated till May 30, 2025

9. Status of implementation of project/ commencement of commercial production

- (i) **As disclosed in the offer document:** Not Applicable
- (ii) **Actual implementation:** Not Applicable
- (iii) **Reasons for delay in implementation, if any:** Not Applicable

10. Status of utilization of issue proceeds

(i) As disclosed in the offer document:

The Company propose to utilise and deploy the Net Proceeds towards the Objects in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below.

(In ₹ million)

Sr. No.	Particulars	Amount to be funded from Net Proceeds	Estimated deployment of Net Proceeds in Financial Year 2025
1	Prepayment or scheduled re-payment of a portion of certain outstanding borrowings availed by the Company	7,200.00	7,200.00
2	General corporate purposes	2,214.70	2,214.70
Total		9,414.70	9,414.70

(ii) Actual utilization:

(Rs. in millions)

Item Head	Amount as proposed in Offer Document	Amount utilized			Total unutilized Amount
		At the beginning of Quarter	During the Quarter	At the end of Quarter	
Prepayment or scheduled re-payment of a portion of certain outstanding borrowings availed by the Company#	7,200.00	NIL	7,200.00	7,200.00	NIL
General Purposes (GCP)*	2,214.70	NIL	2,214.70	2,214.70	NIL
Total	9,414.70	Nil	9,414.70	9,414.70	NIL

Rs 2,167.88 million were transferred from Monitoring account of the Company to its various bank accounts and further transferred to other bank accounts of the Company for utilization towards debt repayment and general corporate purposes, for operational ease. The transferred proceeds are fully utilized as at the quarter ended September 30, 2024.

* The funds utilised towards General Corporate Purpose are utilized or vendor payments, excise duty, wages, VAT, etc., which has been approved by the Board of Directors of the Company vide resolution dated October 29, 2024.

(iii) Reasons for deviation, if any: Not Applicable

Source : Monitoring Agency Report dated November 08, 2024 for the quarter ended September 30, 2024

11. Comments of monitoring agency, if applicable

(a) Comments on use of funds	the net proceeds towards objects of the issue, as mentioned in the Prospectus, stands fully utilized as at the quarter ended September 30, 2024.
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	
(c) Any other reservations expressed by the monitoring agency about the end use of funds	

Source : Monitoring Agency Report dated November 08, 2024 for the quarter ended September 30, 2024

12. Pricing Data

Issue Price (Rs.): 281/-

Designated Stock Exchange: National Stock Exchange of India Limited

Listing Date: July 2, 2024

Price parameters	At close of listing day (i.e. July 2, 2024)	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day#	As at the end of 1st FY after the listing of the issue (March 31, 2025)		
				Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	317.90	308.20	340.80	306.2	444.40	282.05
NIFTY 50	24,123.85	24,951.15	26,178.95	23,519.35	26,277.35	21,281.45
Sectoral Index	NA	NA	NA	NA	NA	NA

Price parameters	As at the end of 2nd FY after the listing of the issue (March 31, 2026)*			As at the end of 3rd FY after the listing of the issue (March 31, 2027)*		
	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	NA	NA	NA	NA	NA	NA
NIFTY 50	NA	NA	NA	NA	NA	NA
Sectoral Index	NA	NA	NA	NA	NA	NA

Source: NSE website

* Pricing Data not disclosed as reporting for the relevant fiscal years has not been completed

90th Day being 29th September, 2024 i.e. Sunday, henceforth the data has been taken for previous working day Friday i.e.27th September, 2024.

13. Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting Ratio		As disclosed in the offer document ⁽¹⁾	At the end of 1st FY (March 31, 2025) ⁽³⁾	At the end of 2nd FY (March 31, 2026) ⁽²⁾	At the end of 3rd FY (March 31, 2027) ⁽²⁾
EPS	Issuer:	--	--	--	--
	Consolidated (Basic)	0.07	7.19	N.A	N.A
	Consolidated (Diluted)	0.07	7.19	N.A	N.A
	Peer Group :	--	--	--	--
	United Spirits Limited	Basic – 16.01 Diluted – 16.01	Basic – 22.28 Diluted – 22.28	N.A	N.A
	Radico Khaitan Limited	Basic – 16.48 Diluted – 16.48	Basic – 25.84 Diluted – 25.82	N.A	N.A
	Globus Spirits Limited	Basic – 42.43 Diluted – 42.39	Basic – 7.59 Diluted – 7.56	N.A	N.A
	Industry Avg:	N.A	N.A	N.A	N.A
P/E	Issuer:	--	--	--	--
	Consolidated	4014.29	61.81	N.A	N.A
	Peer Group	--	--	--	--
	United Spirits Limited	73.16	62.91	N.A	N.A
	Radico Khaitan Limited	95.87	93.94	N.A	N.A

	Globus Spirits Limited	17.26	138.47	N.A	N.A
	Industry Composite:	62.10	N.A	N.A	N.A
RoNW (%)	Issuer:	--	--	--	--
	Consolidated	0.39	12.63	N.A	N.A
	Peer Group	--	--	--	--
	United Spirits Limited	18.76	19.52	N.A	N.A
	Radico Khaitan Limited	9.98	12.55	N.A	N.A
	Globus Spirits Limited	13.78	2.21	N.A	N.A
	Industry Composite:	NA	N.A	N.A	N.A
NAV	Issuer:	--	--	--	--
	Consolidated	16.64	55.16	N.A	N.A
	Peer Group	--	--	--	--
	United Spirits Limited	82.48	111.78	N.A	N.A
	Radico Khaitan Limited	165.13	205.79	N.A	N.A
	Globus Spirits Limited	307.83	343.76	N.A	N.A
	Industry Avg:	NA	N.A	N.A	N.A

Notes:

- (1) Prospectus dated June 27, 2024.
- (2) Not disclosed as the reporting for the relevant fiscal years has not been completed.
- (3) Source : Audited Financial Results as on FY 24-25

14. Any other material information

Particulars	Date
The Company has informed about the change of its corporate identification number pursuant to listing of its shares on the stock exchange.	25-July-2024
The Company has informed about the press release regarding appointment of Deloitte Touche Tohmatsu India LLP for Enterprise Risk Management services.	07-August-2024
The Company has informed about the press release regarding the launch of its brand named "Zoya" into Maharashtra and "ICONiQ White" in three new states and union territories (UT) of Madhya Pradesh, Meghalaya and Chandigarh	13-August-2024
The Company has informed about its board approval for acquisition of a majority Stake in the target entity to be formed in collaboration with Oh Five Oh Talent Limited Liability Partnership to undertake manufacturing, distribution, licensing and marketing of various types of luxury and premium spirits comprising of owned and third party brands	04-September- 2024
The Company has informed about the following changes in its management as follows : 1) Appointment of Mr. Anil Somani, as Chief Financial Officer and Key Managerial Personnel of the Company with effect from September 5, 2024. 2) Relinquishment of position of Chief Financial Officer and Key Managerial Personnel of the Company by Mr. Ramakrishnan Ramaswamy from the close of business hours of September 4, 2024, consequent upon his superannuation.	04-September-2024
The Company has informed about the press release regarding receipt of international recognition for its various products as follows : 1) 3 Gold medals for its products namely ICONiQ White Whisky, Srishti Whisky & X&O Barrel Whisky at the International Spirits Challenge (ISC) 2024. 2) Awarded the Best in Show trophy for Best Indian Contemporary Gin for its product ZOYA Gin at the prestigious India Wine & Spirits Awards. 3) Awarded Gold for its product ICONiQ White Whisky for Best Indian Blended Whisky at the prestigious India Wine & Spirits Awards. 4) Receipt of Gold Quality Award for ICONiQ White Whisky at the Monde Selection World Quality Awards 2024	24-September-2024
The Company has informed that the Additional Excise Commissioner, Bardhaman Excise Division has vide order dated September 30, 2024, imposed application fee and initial grant fee for Change in Management amounting to Rs. 42,50,000/- in terms of Rule 8 of the West Bengal Excise (Transfer of License) Rules, 2023.	01-October-2024
The Company has informed about the upgradation of its bank loan ratings from IND BBB+' to 'IND A-' with Positive Outlook by India Ratings & Research.	04-October-2024
The Company has informed about the resignation of Mr. Ankur Sachdeva as s Chief Revenue Officer and Key Managerial Personnel of the Company, with effect from December 8, 2024	10-October-2024
The Company has informed about the appointment of Mr. Manoj Rai, as Chief Revenue Officer and designated as Key Managerial Personnel of the Company with effect from October 14, 2024.	11-October- 2024
The Company has informed about the press release regarding the launch of its product namely "Russian Standard Vodka" in India.	21-October - 2024
The Company has informed about its board approval for acquisition and execution of definitive agreements and other relevant transaction documents on behalf of the Company with Minakshi Agro Industries Limited Liability Partnership.	29-October - 2024
The Company has informed about its board approval for the following capital expenditure proposals: 1) Capacity expansion plan of M/s. Minakshi Agro Industries Limited Liability Partnership situated at Aurangabad, Maharashtra; after the completion of acquisition, for a sum aggregating to Rs. 240 crores. 2) Setting up a Malt Spirit Plant in Rangapur, Telangana, with an installed capacity of 4 million Litre of malt spirits per annum, for a sum aggregating to Rs. 75 crores.	29-October - 2024

The Company has informed about the launch of its new product, ARTHAUS Blended Malt Scotch Whisky in India.	05-November-2024
The Company has informed about the filing of petition for institution of arbitration under the provisions of Section 11 of Arbitration and Conciliation Act, 1996 ('Act') against Canteen Stores Department ('CSD') operating under Ministry of Defence, Government of India.	09-November-2024
The Company has informed about the receipt of Demand Notice from Telangana State Beverages Corporation Limited, a Government of Telangana undertaking, for payment of Excise Duty/Counter Veiling Duty on breakages / IMFL shortages amounting to INR 5,23,34,408 pertaining to the financial years 2020-21 to 2022-23.	20-November-2024
The Company further informed that they are in process of evaluating the alleged demand forming part of the Demand Notice and considering appropriate steps to address the matter.	
The Company has informed about the execution of definitive agreements and other relevant transaction documents in respect of the acquisition of Minakshi Agro Industries Limited Liability Partnership.	10-December-2024
The Company has informed about the launch of its new product in the name of ICONiQ WINTER Whisky.	13-December-2024
The Company has informed about the change of the name of its RTA from "Link Intime India Private Limited" to "MUFG Intime India Private Limited," pursuant to acquisition of Link Group by Mitsubishi UFJ & Banking Corporation.	13-January-2025
The Company has informed about the detection of fraudulent activity involving a deceptive Telegram channel operating under the name "ABD Sales Volume No 1," and web link https://www.champion-abd.com/index/user/login.html which are falsely using the Company's brand logo.	20-January-2025
The Company has informed about its board's approval for acquisition of up to fifty one percent (51%) stake in the paid-up capital of Good Barrel Distillery Private Limited ('Good Barrel') with the option to acquire the entire paid up share capital and authorization for the execution of definitive agreements and relevant transaction documents on behalf of the Company.	29-January-2025
The Company has informed about its board's approval of the acquisition of all brands and other Intellectual Property rights from Fullarton Distilleries Private Ltd. ('Fullarton') for cash consideration of Rs. 39.50 crore (excluding applicable taxes and levies) and authorization for the execution of relevant transaction documents on behalf of the Company	29-January-2025
The Company has informed about the completion of the execution of definitive agreements and other relevant transaction documents for the acquisition of all the brands and other Intellectual Property Rights of Fullarton	31-January-2025
The Company has informed about the receipt of order from the Hon'ble Delhi High Court in respect of Law Suit filed by the Company regarding the fraudulent activity involving a deceptive Telegram Channel operating under the name "ABD Sales Volume No 1," and weblink https://www.champion-abd.com/index/user/login.html	07-February-2025
The Company further informed that the Court vide its order inter alia injunctioned the Defendant from the use of the Company's intellectual property and further directed Defendant No. 2 i.e., Telegram-FZ-LLC to share the details of the owner / proprietor of the fraudulent account and take down the said telegram channel / account within one week.	
The Company has informed about the passing of judgment by Hon'ble Bombay High Court in favour of the Company & further it allows introduce its product in the State of West Bengal under the trademark MANSION HOUSE in terms of the label registration secured by the company from the West Bengal State Excise Department.	07-February-2025
The Company has informed about the completion of execution of the execution of definitive agreements and other relevant transaction documents for the acquisition of a majority stake (80%) in ABD Maestro Private Limited, a new entity formed in collaboration with well-known film celebrity Mr. Ranveer Singh.	28-February-2025
The Company has informed about the appointment of Mr. Arvind Hangal and Ms. Roshni Chatterjee as Marketing Director and designated as Senior Management Personnel ('SMP') of the Company with immediate effect i.e. March 06, 2025	06-March-2025
The Company has informed about the receipt of assessment order to its wholly owned subsidiary i.e. ABD Dwellings Private Limited from the Office of the Assistant Commissioner of Income Tax, Central Circle 8(2), Mumbai for demand amounts to Rs. 16,16,16,000, arising from alleged unexplained expenditure for the assessment year 2021-22.	08-March-2025
The Company has informed about the receipt of as the fastest growing spirits brand in the world for 2023, as per Drinks International's Millionaire's Club Report 2024 to its brand i.e. ICONiQ White Whisky	11-March-2025
The Company has informed about the consideration of Company's request for an increase in additional production capacity of 15 lakh bulk litres of Grain based spirit (RS/ENA/Ethanol) over and above the	21-March-2025

licensed production capacity i.e. 600 lakh bulk litres for the financial year 2024-25 by the Commissioner, Prohibition & Excise, Hyderabad	
The Company has informed about the receipt of Silver Award in Food Beverage category (upto \$1 bn revenues) at the prestigious 2023/24 Vision Awards Annual Report Competition, hosted by the League of American Communications Professionals (LACP)	24-March-2025
<p>The Company has informed about the recognition received to it at the prestigious INDSPIRIT Awards 2025 as follows :</p> <ol style="list-style-type: none"> 1) Company of the Year; 2) New Product of the Year, Best Packaging & Best Blended Scotch award to its flagship premium product Arthaus Blended Malt Scotch Whisky; 3) Best Flavoured Gin to its flagship product s Zoya Special Batch Premium Gin – Watermelon. 	25-March-2025
The Company has informed about the appeal filed by its subsidiary company i.e. ABD Dwellings Private Limited in respect of receipt of assessment order from the Office of the Assistant Commissioner of Income Tax, Central Circle 8(2), Mumbai for demand amounts to Rs. 16,16,16,000, arising from alleged unexplained expenditure for the assessment year 2021-22.	25-March-2025
The Company has informed about the appointment of CRISIL Limited to further enhance the governance framework and embed sustainability across its business.	28-March-2025
<p>The Company has informed about the receipt of Assessment Orders for the Assessment Years 2014-15 to 2024-25 to the Company along with its wholly owned subsidiary i.e. Madanlal Estates Private Limited from the Office of the Deputy Commissioner of Income Tax, Central Circle 8(2), Mumbai, for the following demand as follows :</p> <ol style="list-style-type: none"> 1) For Allied Blenders and Distillers Limited, the demand raised for income tax liability is Rs. 352.31 Crores and interest is Rs 249.14 Crores for the Assessment years 2014-15 to 2024-25 arising from additions/disallowances made to the returns filed by the Company. 2) For Madanlal Estates Private Ltd, a wholly owned subsidiary of the Company, the demand raised for income tax liability is Rs. 0.39 Crore and interest is Rs. 0.19 Crore for the Assessment year 2021-22. <p>The Company further informed about the assurance given by its Promoter chairman that in case of any ultimate financial impact on account of the above tax liability, it will be totally funded by him personally through permissible instruments, resulting in no impact on the financials of the Company.</p>	29-March-2025
The Company has informed about the filing of appeal by it & its wholly owned subsidiary company i.e. Madanlal Estates Private Limited in respect of the Assessment Orders for the Assessment Years 2014-15 to 2024-25 received from the Office of the Deputy Commissioner of Income Tax, Central Circle 8(2), Mumbai dated 29 th March, 2025.	30-March-2025
The Company has informed about the resignation of Mr. Bikram Basu- Chief Innovation and Strategy Officer and Key Managerial Personnel ('KMP') of the Company with effect from March 31, 2025 pursuant to its proposed appointment as the Managing Director of ABD Maestro Private Limited, a subsidiary of Allied Blenders and Distillers Limited.	31-March-2025
<p>The Company has informed about the speculative & factually incorrect media reports which alleged the company regarding its involvement in unfair trade practices in the State of Andhra Pradesh.</p> <p>The Company further informed that it is operated in full compliance with the law and maintains highest standards of transparency and corporate governance & it has not received any communication from banks or from any regulatory authorities or enforcement agencies regarding above mentioned matter.</p>	15-April-2025
The Company has informed about the launch of its product Golden Mist French Brandy in Karnataka.	28-April-2025
The Company has informed about the stay of 90% the demand raised for income tax liability by Income Tax Department after filing of the appeal filed by the Company & its wholly owned subsidiary company i.e. Madanlal Estates Private Limited in respect of the Assessment Orders for the Assessment Years 2014-15 to 2024-25 received from the Office of the Deputy Commissioner of Income Tax, Central Circle 8(2), Mumbai dated 29 th March, 2025	30-April-2025
<p>The Company has informed about the changes in its management as follows :</p> <ol style="list-style-type: none"> 1) Appointment of Mr. Arvind Mohta as Marketing Director and designated as Senior Management Personnel ('SMP') of the Company with effect from May 14, 2025. 	13-May-2025.

<p>2) Relinquishment of Mr. Mr. Arvind Hangal from the position of Marketing Director and Senior Management Personnel ('SMP'), with effect from May 14, 2025 pursuant to its taking up senior Role by Mr.Arvind Hangal in the ABD Maestro Private Limited, a subsidiary of the Company.</p>	
<p>The Company has informed about its Board's approval for the following business matters :</p> <ol style="list-style-type: none"> 1) Raising of funds by way of issuance of equity shares / convertible bonds / debentures / warrants preference shares / any other equity linked securities (collectively the "Securities") or any combination of Securities with or without premium for cash, in one or more tranches, with or without green shoe option, whether Rupee denominated or denominated in foreign currency, for an aggregate amount of Rs.10,000 million (Rupees Ten Thousand Millions only) or its equivalent in any other currency(ies) by way of one or more public and / or private offerings and / or on preferential allotment basis and/or a Qualified Institutions Placement ("QIP"), 2) Appointment of M/s. B. K. Pradhan & Associates, Company Secretaries (Firm registration number: S2012MH172500), as the Secretarial Auditors of the Company for a period of five consecutive years commencing from Financial Year (FY) 2025-2026 till FY 2029-2030, subject to approval of the shareholders of the Company at the ensuing Annual General Meeting. 3) Proposal for capital expenditure of the sum not exceeding Rs. 290 million for upgradation of the Company's existing plant situated at Derabassi, Punjab, to facilitate capacity expansion. 	

Source- Stock Exchange Filings

All the above information has been updated till May 30,2025, unless indicated otherwise.